

VALENTINI

TELEFERICHE • SEILKRAN-ANLAGEN • MOBILE YARDERS

VALENTINI SRL

Viale Degasperi, 157
38023 CLES/TN – Italy

Tel. (0039) 0463/600 432
Fax (0039) 0463/625 289
Mail ilavalen@tin.it

“VALENTINI SRL” – Company presentation

We are a company specialized in the development and production of mobile cable-cranes for the transport of wood and other materials.

Our enterprise is based in the North of Italy, in the alpine Region Trentino-Alto Adige, which is the most mechanized part of Italy regarding the forestry branch.

“VALENTINI SRL” was born in 1979 as a metal and mechanical construction enterprise; it soon specialized in the production of winches and special forestry machinery, until its first mobile cable crane for forestry use was created in 1984. Since then, VALENTINI has been specializing in the construction of this particular kind of machinery.

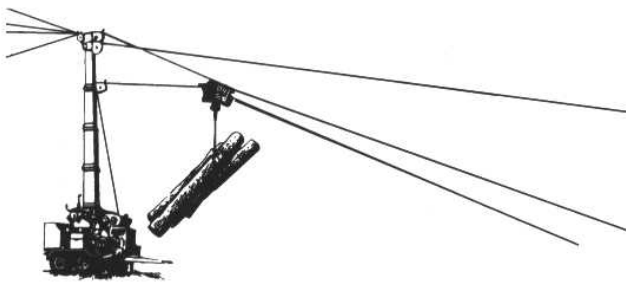
In our headquarter in Cles (Trento) we personally follow every step of the development of our machines: from the project to the construction. We also do ordinary and extraordinary maintenance of our machines when necessary.

Our machines are mainly used in the forestry sector for wood transport, but their flexibility allows them to be used for a variety of other applications, for example in agriculture plantations, for hydro-geological works and in the construction sector for peculiar buildings and infrastructures when the access to the site is particularly difficult.

Our philosophy is to produce high quality machines: this means they must have excellent performances and be affordable, safe and technologically updated. This last target is also reached through the application of advanced electronic automation and control systems: our technical staff keeps doing research in this field, in order to constantly improve the machines' efficiency and ease of use, and for satisfying the clients' requirements.

We have international clients: most of the machines we produce are sold abroad, mainly in Austria, Germany and Switzerland, which are the most technologically advanced States in the forestry sector, as well as the Region Trentino-Alto Adige. Other clients also come from France, Spain, Slovakia and other Italian Regions such as Tuscany and Piedmont.

The choice of specializing in the construction of mobile cable-cranes and of constantly updating their technology is due to our conviction that their use for wood transport in the forest is the most sustainable among the existing solutions, both from the economic and environmental point of view. This belief is supported by the results of various researches, some of which also made by the Italian National Research Centre (CNR) and the University of Florence.



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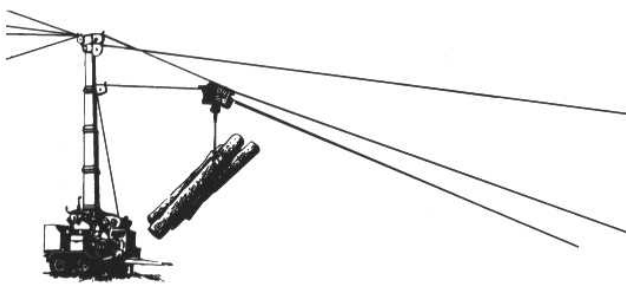
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From the environmental viewpoint, air transport of timber allows to avoid damages in the forest: the remaining adult trees keep healthy and natural renewal of the vegetation is not threatened; furthermore, the use of mobile cable-cranes does not need a dense trail network.

Regarding the economic advantages, the quick set up and dismantlement of the line allows to reduce the costs if compared to traditional sled yarders, and can make not particularly intensive wood cuttings cost-effective. In addition, it is possible to transport entire trees along the line, in order to get stocks with a better value for the market. Furthermore, bark decortication in the forest can be avoided: timber can reach the deposit area completely clean.

Our machines' versatility allows timber harvesting companies to differentiate their jobs and to work safely even in difficult conditions, with wet or snowy terrain.



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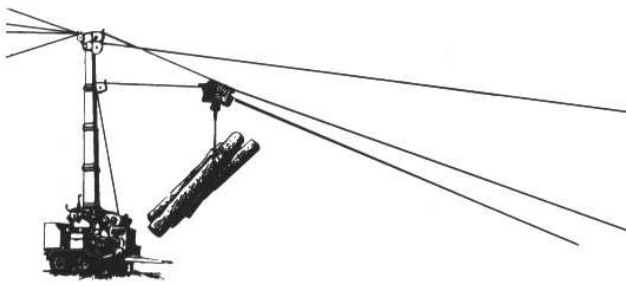
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Environmental and economic performance of the forest activities using VALENTINI machines is what our company keeps working on: more automation of cable-cranes means a safer and faster job for people working in the forest. This means that forestry enterprises can get the opportunity of improving their work conditions and income.



Mobile yarders are the best solution especially for selective timber cuttings, which is the most sustainable choice for forestry management, chosen nowadays by more and more private enterprises and public authorities. VALENTINI provides the possibility of choosing the most suitable machine type according to the user's needs and site conditions, in order to make forestry works more efficient and sustainable – not only from the environmental point of view, but also economically.

Mobile cable-cranes can also be used in sites which are very difficult and dangerous to reach: they provide the opportunity to work in such conditions in a less expensive and safer way; this means that wider portions of territory can be used and better managed.



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We have a choice of eight machine models, which can be installed on one-axle or double-axle trailers, tracked undercarriages and lorries. The smallest model (V400) can also be mounted on tractor, which can be kept attached to the machine or used only for its transport on site: in this case the machine is powered by an independent additional engine.

We are constructing both two-drum cable-crane type – which always has to be positioned on the top of the slope – and three-drums type, which allows to work in any kind of landform – that is to say, downhill, uphill and on flat terrain.

We also provide special machines on request, in order to address the peculiar needs of our clients.

The cable length on each model goes from 400 meters to 1.500 meters (this one is a special machine we made on request for our client and it is the biggest one working in Europe).

Our machines are made according to the European Community norms currently in force and are provided together with instructions and a declaration of conformity.

